

# Device Procurement at the Speed of the Enterprise

### **Pomeroy By the Numbers**

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600,000+ devices shipped annually



10	3
	2

724 station bulk imaging capacity



**50,000** point of sale devices shipped annually

**40** years delivering workplace solutions

## **Digital Lifecycle Services**

Procurement specialists everywhere are running into sourcing and delivery issues due to unprecedented disruptions in the global supply chain, and the situation is unlikely to improve anytime soon.

Fortunately, Pomeroy provides industryrecognized device procurement and lifecycle support. Our procurement capabilities combined with our key technology partnerships lead to faster acquisition and delivery of the devices you need.

Our industry-leading sourcing, competitive pricing, and ability to deliver mean fewer wild goose chases and a happier line of business customers for corporate procurement.

Pomeroy partners with clients to help optimize and enhance their digital infrastructures to transform the workplace experience with the resources required to assess, design, deploy and continually innovate an agile, flexible IT environment.



#### **Digital Lifecycle Services**

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## **5 Keys to Delivering a Great Experience**

- End to End Fulfillment Quickly getting devices in users' hands is what our best-in-class fulfillment process accomplishes with acquisition via Advanced Sourcing or ordered directly through our customer portal, shop.pomeroy.com.
- Device Configuration Rapidly activate new devices across distributed locations through our Over the Air (OTA) configuration for that exceptional out-of-the-box experience or take advantage of bulk device imaging through our Global Logistics Center.
- Speed to Deployment We make the complex look easy–from logistics, staging, kitting & packetizing, asset labeling & more.
- End to End Lifecycle Support If it ever breaks, our Advanced Exchange provides a fast replacement. We also offer in-house warranty repair as well as onsite field support when needed.
- Lifecycle Refresh We securely dispose and recycle end-of-life devices and offer brokerage services that provide revenue streams back to you.

### Take a Closer Look

What differentiates Pomeroy is that procurement and lifecycle support isn't a sideline for us - it's a core competency. We have earned an industry-wide reputation for exceptional responsiveness, agility and flexibility in sourcing, configuring and delivering our clients' diverse infrastructure needs. Take a look at <u>Gartner's Peer Insights</u> to see what your peers say about how we transform the Workplace into a more productive, cost-effective, and employee-pleasing experience.



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