

**Few companies want to be IT procurement and logistics experts.
We do.**

CIOs are fielding increased demand for new IT capabilities, becoming both company visionary and champion for new systems development and infrastructure upgrades.

The senior technology manager must make sense of a rapidly changing landscape of critical business needs against a complex array of the latest IT hardware and software capabilities and constraints. But it's tough for anyone but an experienced technology expert to objectively evaluate the alternatives and recommend the best solution for your needs, from sourcing to deployment.

That's what we do every day.



**From Sourcing to End of life . . .
a Total Procurement and Logistics Solution**

Procurement and logistics have been Pomeroy core competencies since our doors opened in 1982. We help clients assess their IT needs, then source, acquire, configure and deploy the best technology solution at the best price through our top tier technology partnerships. Our highly scalable capabilities and flexible staffing enable us to handle any single aspect of your requirements or manage the entire process, beginning to end.



- Hardware and Software Procurement
- Image Management and Configuration
- Staging and Deployment
- Depot Repair, Advance Exchange Programs and Asset Disposition

Why Pomeroy

Experience For 30 years we have optimized client infrastructures meaning we design, procure, configure, deploy and support them to rigorous industry and client standards. For that reason we are the choice of market-leading clients across all major industry sectors.

Performance The combination of our experience in software and hardware selection, sourcing, order management, integration, highly-scalable rapid-turn configuration and deployment capabilities, and our 170,000 sq. ft., ISO 9001:2008 Global Logistics Center mean faster project cycle time and better cost management.

Technology Partner Benefit We work with all top technology suppliers and are vendor neutral, focused only on deploying the best solution to your needs. We deliver highly competitive prices through our technology partnerships, OEM gold and platinum certifications, distributor discounts and incentives, available only to the highest tier suppliers like Pomeroy. Combined with our responsive service and support, you receive unequaled business value.

Industry Best Practices We utilize the IT Infrastructure Library (ITIL), the industry standard approach to managing IT operations, and in which hundreds of our technicians are certified. ITIL establishes and ensures effective processes for incident management, problem management and service level management.

Known by the Companies We Keep

Our business philosophy is simple: Be a company that is easy to do business with. Our reputation depends on consistently delivering service quality to clients better than our competitors. A premier provider of managed IT services, staffing services, and procurement and logistics solutions, Pomeroy is recognized as an industry leader in quality and value. Our strong, diversified industry portfolio gives us broad experience and insight into client needs across retail, financial services, healthcare, manufacturing, technology, media, education, communications, transportation, energy and environment, and the public sector.



Where Satisfied Clients Become Loyal Clients, Year after Year

We build win-win relationships, explaining why our client retention rate is ten years or longer, and why our 90%+ client renewal rate regularly exceeds industry averages. We are driven by a commitment to quality and client satisfaction. Our Voice of the Client program evaluates customer satisfaction and what we hear and learn drives continuous improvement throughout our organization and yours.

How Can We Help You?

Whether you need a turnkey or customized solution, our experience, expert professionals and strong industry standing mean you have a technology partner who can support your growth, now and in the future. For more information contact your Pomeroy representative or visit www.pomeroy.com.

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