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Pomeroy Names Head of Mergers & Acquisitions

Chris Quish to Lead Pomeroy's M&A Strategy Focusing on Managed Service Providers

Hebron, KY – August 3, 2011 – Pomeroy, a global leader in [optimizing the IT infrastructure](#), has appointed Chris Quish to the role of Vice President, Mergers, Acquisitions and Corporate Development for Pomeroy globally. Working closely with Pomeroy's private equity owner, Platinum Equity, Quish will lead the company's strategy to further accelerate Pomeroy's managed services growth, with a particular emphasis on acquiring cloud service providers, infrastructure management firms, and remote management and monitoring companies. Quish will report to John McKenna, Senior Vice President, Corporate Development and Services.



Quish comes to Pomeroy from Trinsic Advisors, an independent M&A advisory firm, and brings to Pomeroy more than 20 years corporate development experience in hosting, managed services, and cloud computing. Prior to Trinsic, Quish spent 7 years at Computer Sciences Corporation (CSC) where he led the acquisition of Genuity assets, started up CSC's Latin American managed services and cloud services venture, acquired and integrated a \$350 million on-shore/off-shore managed services provider, and restructured CSC's \$6 billion Managed Services Sector global organization. Quish

also spent several years with Cable & Wireless (C&W) where he led an IBM-Compaq-C&W virtual desktop joint venture and incubated C&W's managed hosting services start-up, Bluefield.com. While at C&W, Quish was instrumental in the acquisition and integration of companies representing more than \$400 million in aggregate annual revenue, including the managed hosting firms Digital Island and Exodus. Quish also managed several C&W business units through divestitures and transitions that proved to realize market leading valuations for C&W and achieved long-term value for purchasers.

“Chris's proven ability to identify and capitalize on early market trends will allow Pomeroy to identify businesses with capabilities and synergies that will exponentially accelerate Pomeroy's managed services growth,” said Chris Froman, President and CEO of Pomeroy. “We are pleased he's agreed to join our executive team.”

“Pomeroy is at an exciting juncture and well-positioned to leverage its world class capabilities to capitalize on the movement of enterprises from the data center to the cloud,” said Quish. “I'm looking forward to working with Chris and the Platinum Equity team on building strong strategic partnerships to further propel Pomeroy's growth.”

About Pomeroy

Pomeroy provides high quality managed IT infrastructure services, professional and staffing services and procurement and logistics services to Fortune 500 corporations, global outsourcers and the public sector throughout the U.S., Canada and Europe. A recognized leader in the service desk and managed desktop services markets, Pomeroy's ITIL certified professionals employ a process-centric approach to working with clients, either remotely or on-premise, to plan, design, deploy, manage and ultimately optimize each client's IT infrastructure, leading to the creation of tangible business value and return on their IT investments. Learn more at www.pomeroy.com.

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