



Large Energy Concern: Streamlining the Procurement Process

COMPANY

OVERVIEW

Industry

Energy

Employees

100,000+ Worldwide

Annual Revenue

\$15+ Billion

Pomeroy Solutions

- Web portal application
- Model-View-Controller (MVC) Architectural Design Pattern
- Backend Relational Database Management System (RDBMS)

Company Profile

Our Client is an energy management company providing safe electrical systems and controls for both commercial and residential use. They specialize in automation, high-quality power, and energy efficiency. They also provide their customers with energy monitoring, critical power, and security. The Client is also focused on developing sustainable energy and is committed to promoting less wasteful use of energy and developing energy sources for countries in need of electricity and clean water.

Business Situation

Our Client leases their desktops, workstations and laptops and wanted to streamline their procurement process with an automated system that would allow for a more accurate and standardized equipment process. In the past, many of their end users would order unit replacements outside of the specifications. The Client wanted to have more control around this process to ensure standardization. Additionally, they wanted to see benefits in managing the lease returns and minimize lease extensions.

Prior to the automation, our Client was using a more manual process for end users to order their lease replacements. It was cumbersome, time consuming and not as restrictive to standards as the Client needed to implement.

Solution

Pomeroy's IT Solutions and their application development team worked very closely with the established Client team to construct a customized ordering tool and web based solution. In addition to the ordering process, the Client needed all asset data information to flow directly into their Asset Management Database. Pomeroy architected and programmed vendor-neutral solution that would identify the current end user asset, match to the approved and standardized lease replacement unit, and sort and send this data for end users' cost center managers to approve. The Pomeroy tool consolidates approved orders in a database, finalizes the orders and then begins the process of shipping and imaging these units to order specifications. Upon shipment, order data is transmitted daily to the Client's asset management database.

Customer Benefits

By automating the ordering process, Pomeroy created more effective standards and lessened "one off" purchases for the Client, reducing lease extensions and interim equipment rentals by 10%. The solutions improved inventory requirements through establishing a precise ordering system and reducing the amount of communication with end-users about their orders. Pomeroy also provided the Client a robust ordering system for new hire and high priority orders to meet a 2 day service level agreement to ship units upon receipt of order. This reduced the ramp-up time for new employees and reduced downtime for current employees.

Contact Us for More Information